

## PMA Crosses \$2 Billion Mark in Debt Services for Illinois Public Entities

**Chicago – March 8, 2011 –** PMA Financial Network, Inc. and PMA Securities, Inc. (collectively "PMA")—leading provider of investment pool administration, financial advisory services and fixed rate investment services to public entities—announced it has provided debt management and advisory services for over \$2 billion in debt issuance on behalf of local governmental units within Illinois since 2005.

"Bringing transaction transparency, lower financing costs and overall value to a significant portion of the Illinois local government debt market is a much needed cause," said Bob Lewis, senior vice president and managing director of PMA Securities, Inc. "We believe that this volume of transactions demonstrates the value we deliver and the trust that our clients place in us."

This accomplishment arrives on the heels of PMA being named the number one ranked financial advisor for K-12 districts in Illinois in 2010, marking the third consecutive year the firm has held this claim.<sup>1</sup>

"I am excited about the effort our team has put forth to achieve this milestone," added Mike English, president and CEO of PMA. "We believe PMA has had a significant impact on the manner in which Illinois schools and other public issuers enter and access the capital markets."

With a strong understanding of local, state and federal statutes, PMA Securities, Inc. has established itself as a leading debt advisor by pioneering technologies that utilize innovative strategies and quantitative models to reduce borrowing costs and save communities significant dollars. These strategies and models are applied across various programs, including: long-range capital planning, financial analysis of proposed projects and needs, financial advisory services, review of available debt capacity and debt management, facilitation of the debt process, rating agency presentation preparation, final closing documentation and certification, and levy assistance.

## **About PMA**

PMA is a national financial services provider that seeks to provide long-term financial success for its clients. For a quarter-century, government entities have turned to PMA Financial Network, Inc. as a trusted partner and integral component of their long-term financial success. With billions of dollars invested annually, PMA provides over 1,400 clients with a diverse lineup of customized financial solutions through a team of experienced professionals and some of the most innovative technology available. Additional information is available at <a href="https://www.pmanetwork.com">www.pmanetwork.com</a>

1 Rankings based on total par issued by Illinois K-12 districts excluding debt issues of Chicago Public Schools for the 12-month periods ending December 31, 2008, December 31, 2009 and December 31, 2010, respectively. Source: Thomson Reuters and emma.msrb.org. Note that past performance does not indicate future results.

Government securities are offered through PMA Securities Inc., registered as a broker deal and municipal advisor with the SEC and MSRB and a member of FINRA and SIPC. All other products and services provided by PMA Financial Network, Inc. Services offered through PMA Securities are available in IL, WI, MN, MI, OK, SD, CA, IA, CO, MO and FL. Municipal advisory and institutional brokerage services are offered through PMA Securities, Inc.

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