



PMA Crossed \$12 Billion Mark in Assets Under Administration for Public Entities

On September 28, 2012, PMA Financial Network, Inc., PMA Securities Inc. and Prudent Man Advisors, Inc. (collectively "PMA")—leading provider of investment pool administration, financial advisory services and fixed rate investment services to public entities—surpassed \$12 billion in assets under administration for public entities. "This is an exciting milestone for PMA and its clients," said James Davis, CEO. "It represents the high degree of trust our clients have placed in PMA."

With a strong understanding of local governments' needs, PMA has established itself as a leading provider of investment services to public entities. In most cases, PMA delivers these solutions to public entities via local government investment pools ("LGIP"s) that have employed PMA as its fund administrator and distributor of products and services to LGIP participants.

PMA's Service Programs have been a critical element of the growth in balances. PMA provides a Cash Flow Management Program designed to maximize portfolio earnings by evaluating its fund reserves and developing an investment plan for the local government entity. The Bond Proceeds Management Program assists a local government entity with optimal investment management of their bond proceeds. PMA's competitive Bidding Program for fixed rate investments provides clients access to institutional coverage from many securities dealers and deposit rates from over 700 banks within the U.S.

"This achievement speaks to the high degree of customer service provided to clients by PMA's employees," says Donald Weber, Senior Vice President, Sales and Marketing. "We look forward to continued growth in relationships with nine local government investment pools and the asset growth that benefits all of our clients," he added.

Assets under administration include brokerage accounts containing investments such as government-sponsored agency securities, municipal securities and certificates of deposit. Assets under administration also include assets for which PMA serves as transfer agent, distributor, marketer and/or investment advisor for a total of nine local government investment pools in varying capacities across seven states.

About PMA

PMA is a financial services provider that seeks to provide long-term financial success for its clients. Since 1984, local governmental entities have turned to PMA as a trusted partner and integral component of their long-term financial success. With billions of dollars invested annually, PMA provides over 1,450 clients with a diverse lineup of customized financial solutions through a team of experienced professionals and some of the most innovative technology available. Additional information is available at www.pmanetwork.com

PMA Financial Network, Inc., PMA Securities, Inc. and Prudent Man Advisors, Inc. (herein collectively referred to as "PMA") are under common ownership. PMA Securities is a broker-dealer and municipal advisor registered with the Securities and Exchange Commission (SEC) and Municipal Securities Rulemaking Board and is a member of Financial Industry Regulatory Authority. Prudent Man Advisors, Inc. is an investment adviser registered with the SEC.

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Securities, public finance and institutional brokerage services are offered through PMA Securities, Inc. Prudent Man Advisors, Inc., an SEC registered investment adviser, provides investment advisory services to local government investment pools. All other products and services are provided by PMA Financial Network, Inc. Securities and public finance services offered through PMA Securities, Inc. are available in CA, CO, FL, GA, IL, IN, IA, KS, MI, MN, MO, NE, OH, OK, PA, SD, TX and WI. This document is not an offer of services available in any state other than those listed above.

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Media Contacts:

Laura Pauli

630-657-6433

lpauli@pmanetwork.com